



FRANCHISED TAX PRACTICE FOR SALE

Franchised Tax Practice

An opportunity to acquire a franchised tax practice with 3 offices located south of the Perth CBD. The practice mostly comprises individual tax returns, plus there are several small business tax returns – totalling plus 2,000 returns lodged per annum. The business operates under a well known and respected franchise arrangement, within a protected franchised territory in the Perth metro area. The Vendor would like to sell prior to the upcoming busy tax season which commences in July 2020.

There are various staff members who are involved in coordinating, managing and undertaking the work. The staff are mostly multiskilled and undertake the preparation of income tax returns, reception and administration duties as needed. The Vendor is not involved in the management of the Practice as he has other business interests.

Being involved with this well-known Franchise provides many benefits to the business. This includes access to:

- A recognised brand name, which helps “position” the business
- Training materials
- Marketing materials, plus a dedicated marketing person
- A dedicated business development consultant
- Technical support
- Other franchisees, who are happy to share information (due to the territories)
- Suggested methods of business development
- Policy and procedure manual
- Quality control techniques
- Buying group benefits
- Other services, if desired

Broadly these items, together with the existing staff infrastructure enables the Purchaser to free themselves up to focus on developing and growing the business further, rather than focusing on the actual preparation of income tax

Price	\$350,000
Property Type	business

Agent Details

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returns. A new Purchaser may perhaps decide to operate the business differently by becoming more involved on a day to day basis.

There could be possibilities to expand the business by growth of fees from the existing offices or perhaps opening up additional offices in the existing franchise territory. In addition, there could be an opportunity to focus on actively promoting and providing additional services including financial planning, insurance and loan finance services should the buyer have the necessary knowledge, capacity and licences.

In summary, this is an opportunity to acquire a well-established tax practice which has 2,000 plus clients. It could be ideal for an accountant wishing to commence practice, or perhaps an existing accounting practice wishing to diversify, or perhaps other buyers who have a strategic plan for growth in the financial sector and wishing to have direct access and control over a large client base.

To submit an enquiry please click on the “Confidentiality Agreement” button. We have an Information Memorandum available which interest parties can have access to after completing the Confidentiality Agreement. If you have any questions, please contact the Zircom Office.