



Manufacture of Security Doors and Screen Related Products

This business specialises in the manufacturing and installation of security doors and screens in aluminium and stainless steel. The business provides security products for tradesmen, builders and private residential owners. It can manufacture, supply and install a wide range of security doors and screens. The brand has been established for many years and the current owners have operated the business for almost 30 years.

Over the years, the business has built a solid reputation as a quality and reliable operator. They offer householders and builders exceptional quality and value for money and pride themselves on having a high standard of workmanship. The security products they supply meet current Australian Standards for security and also aesthetic quality, ensuring that it enhances rather than detracts from the property. The business's sales are driven not just from the desire of people to improve the look and function of their properties, but also by the desire for the property to be secure.

There is a diverse customer base. As the business has been operating for many years, the business has built up a clientele of repeat customers and is a well-known brand with a good reputation. The broad process is to provide an onsite quote, receive written confirmation and a deposit once the job is confirmed, manufacture the product and then undertake the installation. The products are marketed to customers via the website, the Facebook page, internet advertising, brochures and via social media. A large amount of business is from referrals and repeat customers.

The owners (husband and wife) both work in the business. They are now wanting to transition to retirement. The husband's main role is to oversee the running of the business and perform the role of the sales representative. He does not normally undertake work in the factory or installations. The wife handles the reception, administration and bookkeeping duties. The business currently has 1 full time factory worker, 1 full time installer, 1x casual office worker, plus 1 x full time person who is able to undertake most duties. The

Price	\$200,000
Property Type	business

Agent Details

David Screaigh - 0409 113 814
Catherine Jones - 0409 104 655

Office Details

Zircom Business Brokers
(08) 9409 2266



ZIRCOM
Business Brokers

employees are trained and have the knowledge and experience required to undertake this type of work.

The business operates from a factory unit (which includes a showroom area) and is normally open 5 days per week except Public Holidays.

The Vendors feel there are further opportunities for expansion should the new owner decide to grow the business. This includes offering aligned products such as aluminium fencing and gates, roller shutters, cc tv.

This is an excellent opportunity to acquire an established manufacturing business specialising in security doors and screens. The benefits of this business include, scope for further development, an established customer base, experienced staff and a long standing reputation with customers. A new owner would also receive the benefit of any forward orders. This business could be suitable for an experienced operator or someone wishing to enter the industry because a handover is to be provided.

Asking Price includes Vehicle, Plant and Equipment, Stock and Goodwill.

To submit an enquiry please click on the "Confidentiality Agreement" button. We have an Information Memorandum available which interest parties can have access to after completing the Confidentiality Agreement. If you have any questions, please contact the Zircom Office.