



Underground Cabling & Utilities Business - \$2,665,000+

Expressions of Interest

This is an opportunity to acquire an established, reputable and consistently profitable business. The business performs extensive works in the installation of underground utilities in both established areas and new subdivisions. This includes trenching and horizontal drilling methods, including the installation of street lighting, transformers, ring main units and cabling. This business has experienced good growth over the past few years and mainly provides its services to government, large developers and large civil contractors.

Key features of the business include:

- Good revenues and profitability
- Excellent, qualified staff employed
- Scope to grow if desired
- Wide range of service capabilities
- Some contracts in place
- Good reputation and extensive portfolio of projects

The business also offers its clients other services including traffic management, equipment hire and labour hire.

This business is of good scale and could be suitable for a 'bolt on' for a company with an interest in entering this field - or perhaps a company already aligned with this field. Alternatively, it could suit someone with a similar industry background wanting to commence this type of business in Western Australia.

Realistic Asking Price: Vehicles, Plant and Equipment \$2,565,000, stock (estimate) \$100,000, and Goodwill via Expressions of Interest

In addition to an out-right 100% sale, the Vendor would also consider an investment partner to acquire a mutually agreed percentage of the business. The Vendor has no fixed view on the percentage he wishes to retain, as this will depend on the experience, circumstances and requirements of the investor.

Price

SOLD

Property Type

business

Agent Details

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