

**SOLD**

Steel Products - Fabrication and Supply - T/O circa \$4.5m

This is an excellent opportunity to acquire a steel supply and fabrication business, specialising in the supply of steel products for the home building and construction industry. Products include lintels, t bars, beams, columns and rods. Fabricated items include balconies, mezzanine floors, carports, stair stringers, portal frames, balustrades etc. It could be an excellent bolt on for an aligned company with an interest in entering this field and adding to their current product offerings or a business operation wanting to develop a stronger presence in Western Australia and this industry. It could also be suitable for someone wanting a stand-alone business in this industry which they could potentially grow and expand further. The business is of good scale with annual revenue for 2020/21 expected to be in the vicinity of circa \$4m.

The business provides a high level of service to its customers by providing high quality, steel products at competitive prices with a quick turnaround. As the business maintains a large stock range, builders can access the products quickly, eliminating waiting times. As the business has been operating for many years, it has built up a clientele of repeat customers who they have good long-standing relationships with. These customers have been a steady source of ongoing work for the business. The business operates with approximately 10 staff, plus the Owner.

The benefits of this business include scope for further development, an established customer base, experienced staff and a good long-standing reputation with customers. The business has the necessary staff, vehicles, plant and equipment needed to run the business.

This is an excellent opportunity to acquire a manufacturing business specialising in steel products, because the business has been established for many years and has built a solid reputation as a quality and reliable operator in Perth.

Asking price:

Vehicles, Plant & Equipment \$240,000

Stock (estimate) \$1,180,000

Price

SOLD

Property Type

Business

Agent Details

Catherine Jones & David Screaigh -
(08) 9409 2266

Office Details

Zircom Business Brokers
(08) 9409 2266



ZIRCOM
Business Brokers

Goodwill via Expressions of Interest

We have an Information Memorandum available which interested parties can have access to after completing a confidentiality form on our website. When completing the form, please include as much detail as possible. For further information contact the Zircom Office on (08) 9409 2266 or submit enquiry form.