



Electrical Switchboards - Design, Manufacture & Supply

This is an opportunity to acquire an established business specialising in the design, manufacture and supply of Electrical Switchboards. This includes site main switchboards, distribution boards, motor control centres, main roads boards, distribution control board, control panels, generator changeover switchboard, junction box, control station, link box, local control station, and plc cabinets. It could be an excellent bolt on for an aligned company with an interest in entering this field or a business operation wanting to develop a stronger presence in Western Australia and this industry. The business is of good scale with annual revenue of circa \$4m.

The business offers a total service from tender to finished product, and supplies switchboards to a wide variety of commercial, industrial, government and mining projects. There are circa 30 employees who are split into a number of individual production sections which are design, purchasing, sheet metal fabrication, electrical fitting, wiring and testing. Close liaison with the client and/or consulting engineer ensures that every facet of design and construction meets with project requirements and delivery deadlines. They have a number of clients, which they have developed good long-standing relationships with due to the timeliness and quality of the work performed. These clients have been a steady ongoing source of work for the business.

This is an excellent opportunity to acquire a manufacturing business specialising in producing switchboards, because the business has been established for many years and has built a solid reputation as a quality and reliable operator in Perth.

In addition to an out-right 100% sale, the Vendor would also consider retaining a minority percentage of the shareholding, if this better suited the Purchaser. The Vendor has no fixed view on the percentage they may retain, as this will depend on the experience, circumstances and requirements of the Purchaser.

Vehicles, Plant & Equipment \$300,000

Stock (estimate) \$70,000

Price

SOLD

Property Type

Business

Agent Details

Catherine Jones & David Screaigh -
(08) 9409 2266

Office Details

Zircom Business Brokers
(08) 9409 2266



ZIRCOM
Business Brokers

Goodwill via Expressions of Interest

Due to the confidential nature of this transaction, further information will only be provided to parties which have been approved by the Vendor.

We have an Information Memorandum available which interested parties can have access to after signing a confidentiality form on our website. When completing the form, please include as much detail as possible. For further information contact the Zircom Office on (08) 9409 2266 or submit enquiry form.