



Storage Solutions Product Provider - \$1,800,000+

This is an opportunity to acquire an established, reputable and profitable storage solutions provider, specialising in the supply of pallet racking, shelving, small parts storage, mezzanine floors, and an array of other storage products to both industrial and commercial clients. It is also involved in designing, installation, dismantling, relocating, repairing, spare parts and specialised fabrication/welding to meet the needs of its clients. The business has been successful in many large scale projects throughout local, regional & remote Western Australia. There are often repeat clients who have new projects, expansions and changes in circumstances requiring additional storage solutions products.

It is a substantial business with sales turnover of circa \$7m - \$8m in recent years, and the 2016/17 sales turnover likely to be +\$9m. The business operates from a modern and well located office and warehouse facility close to Perth's major highways and freeways. There is a full complement of experienced staff in place to handle the day to day operations of the business. The business has an extensive database of contacts and companies that it deals with - including clients, employees, suppliers and other related contacts in Western Australia and Australia. There is also an extensive library of past drawings and plans which the business has built up over the years, which the Vendors feel will be of significant benefit for a new owner.

The Vendors are wishing to retire, so this a genuine acquisition opportunity. Asking price is stock at valuation being circa \$1.4m, vehicles & equipment \$400,000, plus goodwill via expressions of interest.

This business is of good scale and could be suitable as a 'bolt on' for a company perhaps already involved/aligned with this field. Alternatively, it could suit an owner operator with a similar industry background. We believe this to be an excellent buying opportunity for the right individual or company.

Price
Property Type

SOLD
Business

Agent Details

Catherine Screaigh-Jones & David
Screaigh - (08) 9409 2266

Office Details

Zircom Business Brokers
(08) 9409 2266



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For more information contact the Zircom Office on (08) 9409 2266 or submit enquiry form.